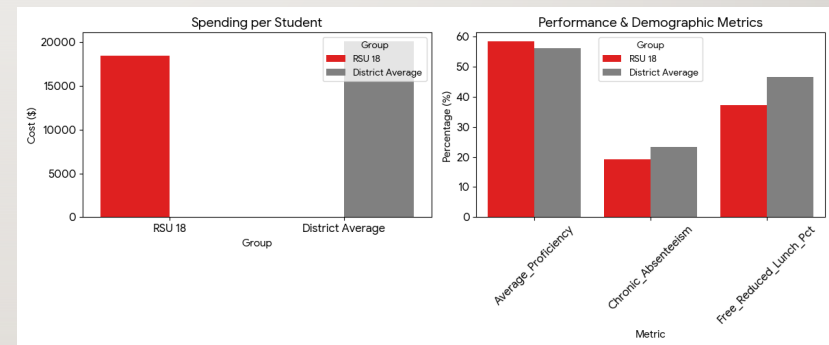


RSU #18 FY27 PROPOSED BUDGET

PRESENTED AT THE MARCH 4, 2026 SCHOOL BOARD MEETING

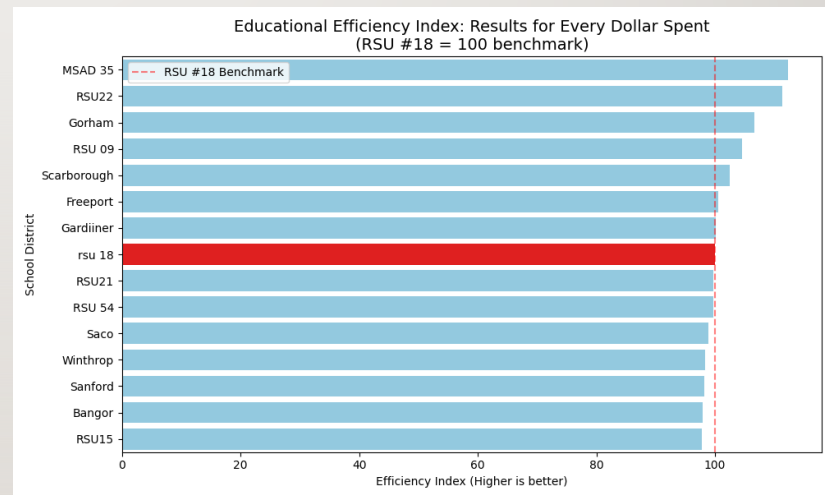
PER PUPIL SPENDING AND PERFORMANCE METRICS VS. THE 40 OTHER DISTRICTS:



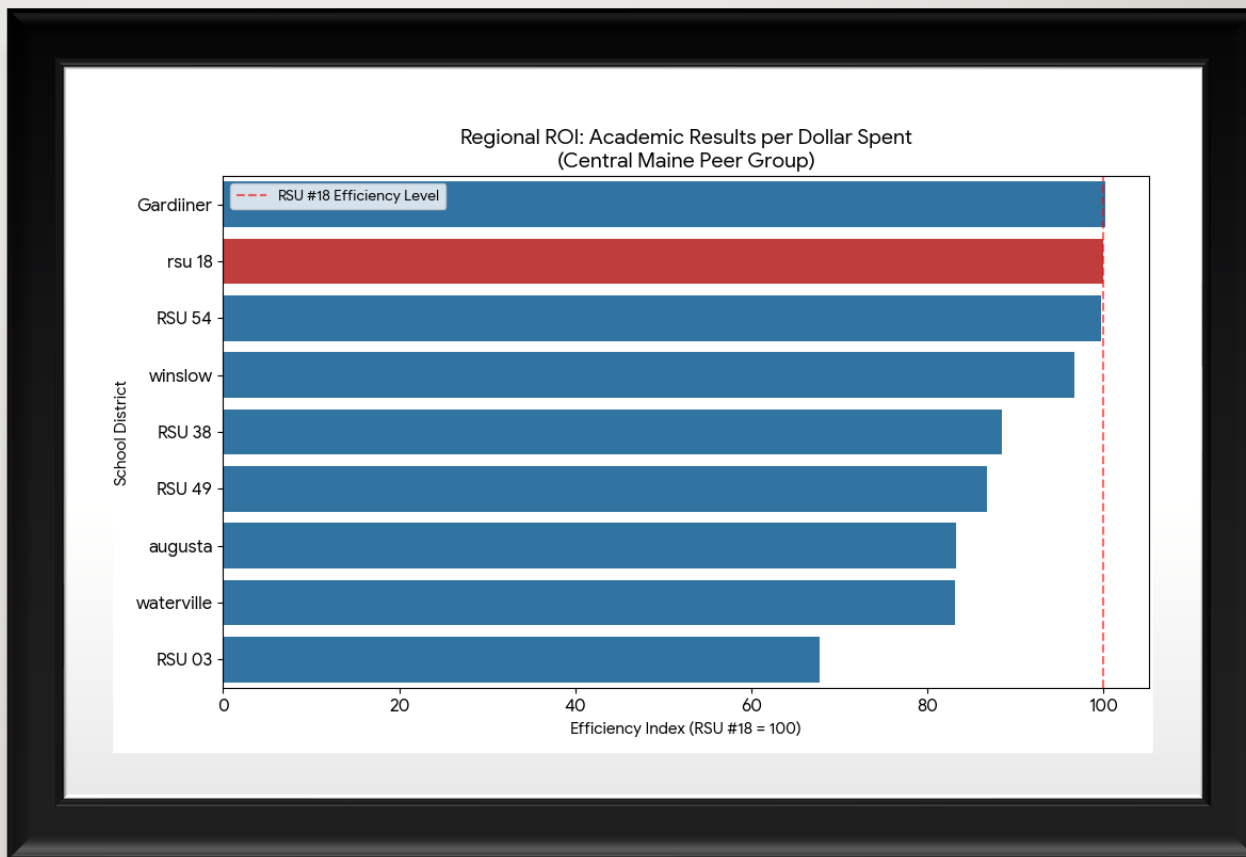
COMPARISON DATA OF 41 SCHOOL DISTRICTS ANALYZED

Metric	RSU #18	District Average (Others)	Comparison
Per Student Cost	\$18,419	\$20,093	8.3% Less Expensive
Average Proficiency	58.30%	56.00%	4.1% Higher Performance
Math Proficiency	51.70%	48.80%	5.9% Higher
Reading Proficiency	64.90%	63.30%	2.5% Higher

SPENDING EFFICIENCY VS. OUTCOMES VS. THE 40 OTHER SCHOOLS ANALYZED



PER PUPIL
EXPENDITURES VS.
PERFORMANCE
OUTCOMES
REGIONALLY ROI....



THE KENNEBEC VALLEY BREAKDOWN:



Outperforming the region: RSU #18 is **16.7% more efficient** than those districts in the region that have similar cost structures (\$18.2k–\$18.6k), RSU #18 delivers nearly **10 percentage points more** in student proficiency.



The "Value Added" King: In statistical modeling of the regional data, RSU #18 has a "Value Added" score of **+4.56 points**. This means it outperforms the academic results predicted by its budget by nearly 5 full percentage points.



Fiscal Restraint vs. Results: Only one school district in the region achieves slightly higher proficiency (59.8% vs 58.3%) but at a much higher cost (\$21,361). RSU #18 achieves **97.5% of the performance** for only **86% of the price tag**.

REGIONAL TAKEAWAYS:

Competitive Edge: RSU #18 provides a "High Performance" experience usually reserved for high-budget districts, but does so on a "Standard Budget" similar to other neighboring school district.

Operational Excellence: The efficiency gap (16.7% over some of our closest neighbors) suggests that RSU #18's internal systems, resource allocation, and attendance management (19.3% absenteeism vs 32%+ in urban neighbors) are significantly more effective.

Best Value in Central Maine: For every \$1,000 spent, RSU #18 generates **3.17 points of proficiency**, compared to the regional average of only **2.88 points**.

WHERE DID WE START?

- **MAJOR Factors**
- **A \$1.6M increase represents a 3.5% budget increase.**
- **Health Insurance** - This is a 10% increase from actual staff benefit selections used FY26 budget process. Historically RSU 18 has had high medical loss ratios, leading to large annual increases.
- **Staff Wages** – This increase assumes actuals of current staff moving to the next step in the existing CBA’s (negotiations are ongoing).
- **PFML** – This increase uses FY26 wages budget, plus \$751,000 in projected wage increases for FY27 to determine the RSU’s employer portion of this new benefit.

Expense	FY27 Projected Increase
HEALTH INSURANCE	\$770,000.00
WAGES	\$751,000.00
PFML	\$76,000.00
Total	\$1,597,000.00

THE BIG QUESTION.....THE FY27 BUDGET OPERATIONALLY....

	FY 27 Proposed Budget	FY 26 Budget	FY 25 Budget	FY 25 Actual	FY26 CHANGE	\$	FY26	% CHANGE
Purchased Services								
Contracted Services & Workshops	\$ 922,455.00	\$ 972,364.00	\$ 876,558.00	\$ 1,179,769.58	\$ (49,909.00)			-5.13%
Purchased Property Services								
Building Services & Utilities	\$ 100,100.00	\$ 101,000.00	\$ 101,000.00	\$ 97,996.95	\$ (900.00)			-0.89%
Repair/Maint	\$ 506,550.00	\$ 495,339.00	\$ 470,772.00	\$ 784,327.85	\$ 11,211.00			2.26%
Building Rentals, Equipment & Subscriptions	\$ 107,700.00	\$ 99,500.00	\$ 95,000.00	\$ 103,804.90	\$ 8,200.00			8.24%
Lease Purchase	\$ 859,223.05	\$ 854,223.05	\$ 1,043,972.97	\$ 1,546,202.41	\$ 5,000.00			0.59%
Facility Services & Repair	\$ 319,000.00	\$ 320,600.00	\$ 330,200.00	\$ 511,324.74	\$ (1,600.00)			-0.50%
Other Purchased Services								
Insurance (Buildings)	\$ 327,000.00	\$ 275,516.57	\$ 248,311.65	\$ 267,599.92	\$ 51,483.43			18.69%
Communication, Advertising, Postage & Printing	\$ 100,271.00	\$ 116,571.00	\$ 86,654.00	\$ 92,694.53	\$ (16,300.00)			-13.98%
Tuition, CTE, & Insured Value	\$ 3,467,500.00	\$ 3,464,350.00	\$ 3,318,350.00	\$ 3,234,853.55	\$ 3,150.00			0.09%
Travel & Mileage	\$ 9,225.00	\$ 13,150.00	\$ 17,465.00	\$ 6,864.82	\$ (3,925.00)			-29.85%
General Supplies								
Instructional	\$ 608,295.00	\$ 655,274.00	\$ 644,524.00	\$ 603,524.00	\$ (46,979.00)			-7.17%
Electricity & Fuels	\$ 1,040,500.00	\$ 1,105,852.00	\$ 1,243,352.00	\$ 951,351.72	\$ (65,352.00)			-5.91%
Books & Periodicals	\$ 157,620.00	\$ 162,893.00	\$ 162,893.00	\$ 139,446.86	\$ (5,273.00)			-3.24%
Other Supplies	\$ 202,150.00	\$ 207,100.00	\$ 202,050.00	\$ 177,733.75	\$ (4,950.00)			-2.39%
Property & Equipment								
Equipment	\$ 86,675.00	\$ 75,275.00	\$ 76,950.00	\$ 115,049.17	\$ 11,400.00			15.14%
Debt Service & Miscellaneous								
Debt Service	\$ 1,412,313.28	\$ 1,413,532.10	\$ 1,625,305.22	\$ 1,716,678.49	\$ (1,218.82)			-0.09%
Dues & Fees	\$ 57,585.00	\$ 49,752.00	\$ 51,276.00	\$ 60,071.85	\$ 7,833.00			15.74%
Athletic/Field Trips	\$ 143,450.00	\$ 149,250.00	\$ 122,250.00	\$ 169,383.06	\$ (5,800.00)			-3.89%
Other Items								
Food Service	\$ -	\$ -	\$ -	\$ -	\$ -			0.00%
Total All Other	22.0%							
	\$ 10,427,612.33	\$ 10,531,541.72	\$ 10,716,883.84	\$ 11,758,678.15	\$ (103,929.39)			-0.99%

HOW DID WE GET THERE?



Reduced Erskine tuition/IVR by ~\$100K but offset with Special Education Tuition increases based on student need.



Reduced Article 11 by ~\$28k, Nutrition can currently sustain its own administrative costs



Reduced Professional Services Supt office by ~\$30k



Reduced Snow Plowing by \$25k



Reduced Communications subscriptions, Postage, Advert & Printing by ~\$16k



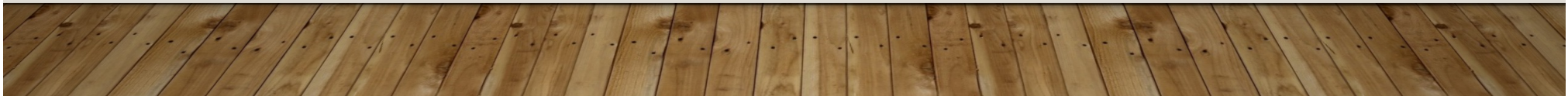
Reduced General Supplies by ~\$57k



Reduced Fuel Budgets by ~\$65k

THE FY27 SALARY AND BENEFITS.....

	FY 27 Proposed Budget	FY 26 Budget	FY 25 Budget	FY 25 Actual	FY26 CHANGE	\$	FY26 CHANGE	%
Teachers	\$ 15,449,795.37	\$ 14,796,033.78	\$ 14,697,601.43	\$ 13,996,837.16	\$ 653,761.59			4.42%
Educational Technicians	\$ 2,944,496.43	\$ 2,654,372.11	\$ 2,521,937.38	\$ 2,294,392.45	\$ 290,124.32			10.93%
Administration	\$ 2,110,633.20	\$ 2,009,095.12	\$ 1,905,253.37	\$ 2,008,084.16	\$ 101,538.08			5.05%
Support Staff	\$ 4,955,871.79	\$ 4,742,513.69	\$ 4,352,220.67	\$ 4,550,634.37	\$ 213,358.10			4.50%
Substitutes	\$ 565,500.00	\$ 565,500.00	\$ 581,450.00	\$ 745,501.57	\$ -			0.00%
Stipends	\$ 580,737.70	\$ 564,442.60	\$ 550,572.08	\$ 573,332.52	\$ 16,295.10			2.89%
Total Salaries	\$ 26,607,034.49	\$ 25,331,957.30	\$ 24,609,034.93	\$ 24,168,782.23	\$ 1,275,077.19			5.03%
Health & Dental	\$ 7,965,239.99	\$ 7,725,807.63	\$ 7,022,227.53	\$ 6,549,094.18	\$ 239,432.36			3.10%
Social Security & Medicare	\$ 822,835.25	\$ 761,161.06	\$ 705,969.52	\$ 710,523.57	\$ 61,674.19			8.10%
MainePers	\$ 868,126.99	\$ 846,419.73	\$ 856,206.44	\$ 816,915.00	\$ 21,707.26			2.56%
Course Reimbursements	\$ 135,000.00	\$ 135,500.00	\$ 139,700.00	\$ 106,623.77	\$ (500.00)			-0.37%
PFMLA / Unemployment	\$ 134,834.43	\$ 47,937.52	\$ 122,922.19	\$ 20,637.91	\$ 86,896.91			181.27%
Workers Compensation	\$ 197,220.71	\$ 183,033.73	\$ 204,550.26	\$ 131,639.05	\$ 14,186.98			7.75%
Total Benefits	\$ 10,123,257.37	\$ 9,699,859.67	\$ 9,051,575.94	\$ 8,335,433.48	\$ 423,397.70			4.36%
Total Salary and Benefits 78.0%	\$ 36,730,291.86	\$ 35,031,816.97	\$ 33,660,610.87	\$ 32,504,215.71	\$ 1,698,474.89			9.40%



**ADDITIONS FROM
FY26 TO FY27
WITH REGARDS
TO SALARY AND
BENEFITS**

New Additions:

Dean of Students at MMS that will support the MMS Administration in the following ways: Deal with Tier I behavior to allow Administrators to spend more time on Instructional Leadership, Oversee the Alternative Education Program, (Cost w/ Salary and Benefits: \$122,538.92)

School Counselor at China Middle School: Currently China Middle School does not have a school counselor that is imperative for triaging mental health challenges of students but also in working with students and staff on Tier I Social Emotional Challenges (Cost w/ Salary and Benefits \$85,084.96)

**SUBTRACTIONS/CUTS
FROM FY26 TO FY27
WITH REGARDS TO
SALARY AND BENEFITS**

1. Recently Vacated Alternative Education Teaching Position
(\$109,176.62)

2. Through retirement the PASS Program Coordinator at
CMS (\$65,211.00)

3. Removal of the Data Specialist Position (looking at
positional efficiency (\$76,464.24)

4. Unfilled Speech Coordinator Position as these duties will
be handled by the Assistant Special Education Director
(\$4,224.37)

Reallocated portions of a Central Office Administrative
Assistants Salary to Foodservice and other Title Funds
(\$52,143.00)

Original Proposed budget showed a projected 10% increase in health insurance. Final numbers allowed a cut to 8% (\$142,866.54)

TOTAL FY27 PROPOSED BUDGET

FY 25 Adopted Budget vs. Actuals: \$44,377,494.71 vs. \$44,263,154.92 (99.74% efficient)



FY26 Adopted Budget: \$45,563,358.69 (Currently at: 42.81% remaining On Pace for: 99.7% efficient)



FY27 Proposed Budget \$47,157,904.19

- Constitutes an increase of \$1,594,545.50 or 3.5%

WHAT IS THE IMPACT?

	FY 27	FY 26	\$ Change	% Change	3yr Aver. State Valuation (23-25)	Estimated Impact per \$100,000 home	Estimated Impact per Median Home Kennebec County*
Belgrade	\$ 7,716,360.25	\$ 7,533,545.49	\$ 182,814.76	2.43%	\$ 1,044,000,000	\$ 17.51	\$ 56.91
China	\$ 6,249,845.13	\$ 5,989,312.74	\$ 260,532.39	4.35%	\$ 699,600,000	\$ 37.24	\$ 121.03
Oakland	\$ 7,512,633.53	\$ 7,041,639.47	\$ 470,994.06	6.69%	\$ 907,933,000	\$ 51.88	\$ 168.60
Rome	\$ 2,845,151.24	\$ 2,715,772.91	\$ 111,715.19	4.11%	\$ 542,150,000	\$ 20.61	\$ 66.97
Sidney	\$ 5,831,839.27	\$ 5,400,209.56	\$ 431,629.71	7.99%	\$ 714,317,000	\$ 60.43	\$ 196.38
	\$ 30,155,829.42	\$ 28,680,480.17	\$ 1,475,349.35				

ANTICIPATED REVENUES:

	FY 27 Proposed Budget	FY 26 Budget	FY 25 Budget	FY 25 Actual	FY26	\$ CHANGE	FY26	% CHANGE
BALANCE FORWARD	\$ 800,000.00	\$ 800,000.00	\$ 500,000.00			\$ -		0.00%
LOCAL EPS - BELGRADE	\$ 5,487,627.36	\$ 5,395,958.33	\$ 5,107,992.00	\$ 5,107,992.00		\$ 91,669.03		1.70%
LOCAL EPS - CHINA	\$ 3,949,242.00	\$ 3,728,828.33	\$ 3,487,526.34	\$ 3,487,526.34		\$ 220,413.67		5.91%
LOCAL EPS - OAKLAND	\$ 5,125,283.66	\$ 4,740,310.00	\$ 4,321,867.00	\$ 4,321,867.00		\$ 384,973.66		8.12%
LOCAL EPS - ROME	\$ 1,746,224.91	\$ 1,705,035.31	\$ 1,634,817.74	\$ 1,634,817.74		\$ -41,189.60		-2.42%
LOCAL EPS - SIDNEY	\$ 4,032,317.59	\$ 3,686,535.00	\$ 3,483,113.00	\$ 3,483,113.00		\$ 345,782.59		9.38%
LOCAL ADD'L - BELGRADE	\$ 2,270,533.62	\$ 2,124,210.11	\$ 2,201,170.27	\$ 2,201,170.24		\$ 146,323.51		6.89%
LOCAL ADD'L - CHINA	\$ 2,334,357.92	\$ 2,249,442.19	\$ 2,166,576.72	\$ 2,166,576.72		\$ 84,915.73		3.77%
LOCAL ADD'L - OAKLAND	\$ 2,432,125.51	\$ 2,286,927.73	\$ 2,294,067.70	\$ 2,294,067.70		\$ 145,197.78		6.35%
LOCAL ADD'L - ROME	\$ 1,101,542.68	\$ 1,004,412.39	\$ 1,025,849.84	\$ 1,025,849.84		\$ 97,130.29		9.67%
LOCAL ADD'L - SIDNEY	\$ 1,833,272.38	\$ 1,702,950.35	\$ 1,772,718.06	\$ 1,772,718.07		\$ 130,322.03		7.65%
TUITION, SECONDARY - INDIVIDUAL	\$ 75,000.00	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00		\$ 15,000.00		25.00%
SUMMER SCHOOL	\$ -	\$ -	\$ -	\$ -		\$ -		0.00%
TRANSPORTATION FEES	\$ 1,000.00	\$ 10,000.00	\$ 14,000.00	\$ 21,381.40		\$ (9,000.00)		-90.00%
TRANSPORTATION STATE AGENCY CLIENT	\$ 7,000.00	\$ 7,000.00	\$ 7,000.00	\$ 12,518.75		\$ -		0.00%
EARNED INTEREST	\$ 225,000.00	\$ 100,000.00	\$ 50,000.00	\$ 125,426.70		\$ 125,000.00		125.00%
GATE RECEIPTS	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 20,406.85		\$ -		0.00%
RENTALS - SENIOR CENTER	\$ -	\$ -	\$ -	\$ -		\$ -		0.00%
ATHLETIC COMPLEX RENTAL	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,180.00		\$ -		0.00%
RENTALS - PAC CENTER	\$ -	\$ -	\$ -	\$ 6,250.00		\$ -		0.00%
CONTRIBUTIONS - MESSENGER	\$ -	\$ -	\$ -	\$ -		\$ -		0.00%
SHARED SERVICES	\$ -	\$ -	\$ -	\$ -		\$ -		0.00%
QZAB INTEREST REFUND	\$ -	\$ -	\$ -	\$ 35,325.00		\$ -		NDIV/00
MISC OTHER	\$ 5,000.00	\$ 4,999.99	\$ 5,000.01	\$ 19,607.65		\$ 0.01		0.00%
STATE SUBSIDY	\$ 15,562,100.80	\$ 15,505,248.96	\$ 15,783,971.03	\$ 15,885,391.44		\$ 56,851.84		0.37%
STATE SUBSIDY - SUPT AGREEMENTS	\$ 125,000.00	\$ 125,000.00	\$ 125,000.00	\$ -		\$ -		0.00%
STATE AGENCY CLIENT	\$ 200,000.00	\$ 275,000.00	\$ 250,000.00	\$ 324,453.45		\$ (75,000.00)		-27.27%
MISC STATE REVENUE	\$ -	\$ -	\$ -	\$ 15,281.04		\$ -		0.00%
MAINECARE	\$ -	\$ -	\$ -	\$ 185,111.20		\$ -		0.00%
NATIONAL BOARD CERTIFIED TEACHER	\$ -	\$ -	\$ -	\$ 9,000.00		\$ -		0.00%
STUDENT RECORDS	\$ -	\$ -	\$ -	\$ -		\$ -		0.00%
INSURANCE CLAIMS - PROPERTY	\$ -	\$ -	\$ -	\$ 525.00		\$ -		0.00%
SALE OF FIXED ASSETS	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 9,537.19		\$ -		0.00%
TOTAL GENERAL FUND	\$ 47,364,128.44	\$ 45,563,358.69	\$ 44,377,494.71	\$ 44,242,423.76	\$ 1,800,769.75			3.95%

INTERESTING DATA TO SHARE....

	US Annual Inflation	Inflation Matched based budget	Actual RSU 18 Budget	Actual RSU 18 Budget \$ Change	Actual RSU 18 Budget % Change
2014	0.80%	\$ 36,334,043.79	\$ 32,256,752.00	\$ 284,160.00	0.89%
2015	0.70%	\$ 36,588,382.10	\$ 33,716,430.00	\$ 1,459,678.00	4.53%
2016	2.10%	\$ 37,356,738.12	\$ 34,357,409.00	\$ 640,979.00	1.90%
2017	2.10%	\$ 38,141,229.63	\$ 34,560,146.00	\$ 202,737.00	0.59%
2018	1.90%	\$ 38,865,912.99	\$ 36,133,096.00	\$ 1,572,950.00	4.55%
2019	2.30%	\$ 39,759,828.99	\$ 37,455,390.00	\$ 1,322,294.00	3.66%
2020	1.40%	\$ 40,316,466.59	\$ 38,515,456.00	\$ 1,060,066.00	2.83%
2021	7.00%	\$ 43,138,619.25	\$ 39,720,018.00	\$ 1,204,562.00	3.13%
2022	6.50%	\$ 45,942,629.51	\$ 40,377,119.00	\$ 657,101.00	1.65%
2023	3.40%	\$ 47,504,678.91	\$ 41,548,625.00	\$ 1,171,506.00	2.90%
2024	2.90%	\$ 48,882,314.60	\$ 42,918,047.52	\$ 1,369,422.52	3.30%
2025	2.80%	\$ 50,251,019.41	\$ 44,377,494.71	\$ 1,459,447.19	3.40%
2026	2.40%	\$ 51,457,043.87	\$ 45,563,358.69	\$ 1,185,863.98	2.67%
2027	2.40%	\$ 52,692,012.93	\$ 47,154,904.19	\$ 1,591,545.50	3.5%

EPS SINCE 2014....

	EPS Local Share	EPS State Share	EPS Total
2014 \$	16,189,388.45	\$ 13,497,000.50	\$ 29,686,388.95
2015 \$	16,523,573.95	\$ 12,886,049.15	\$ 29,409,623.10
2016 \$	16,633,100.41	\$ 12,809,793.64	\$ 29,442,894.05
2017 \$	16,570,675.80	\$ 13,044,010.77	\$ 29,614,686.57
2018 \$	16,386,720.84	\$ 13,043,963.72	\$ 29,430,684.56
2019 \$	17,128,283.08	\$ 13,624,532.02	\$ 30,752,815.10
2020 \$	16,878,875.57	\$ 13,545,170.34	\$ 30,424,045.91
2021 \$	17,156,030.76	\$ 14,098,924.47	\$ 31,254,955.23
2022 \$	15,987,936.74	\$ 15,188,956.28	\$ 31,176,893.02
2023 \$	16,428,399.06	\$ 15,416,354.11	\$ 31,844,753.17
2024 \$	17,129,927.70	\$ 16,243,095.30	\$ 33,373,023.00
2025 \$	18,035,316.08	\$ 15,665,089.39	\$ 33,700,405.47
2026 \$	19,256,666.97	\$ 15,392,501.18	\$ 34,649,168.15
2027 \$	20,340,695.52	\$ 15,452,652.01	\$ 35,793,347.53

AS A REMINDER...

- November 19, 2025 I projected this:

Expense	FY27 Projected Increase
HEALTH INSURANCE	\$770,000.00
WAGES	\$751,000.00
PFML	\$76,000.00
Total	\$1,597,000.00

AS A REMINDER...

- When that was projected in November we had not reached an agreement on the CBA's nor had we received any sort of information on the Health insurance...
- Today we are at \$1,594,545.50

CONCERN....

- Fuel costs...when we started this budget looking at the current rates, usage, etc. we were able to make some cuts. Right now, given how fuel costs are on the rise that is concerning. There is a high probability that should fuel costs continue to rise we may need to utilize the fuel stabilization fund .

CURRENT FUND BALANCE LEVELS:

AUDITED GENERAL FUND BALANCE as of June 30, 2025:		General Fund
Inventory		\$ -
Prepaid Expenditures		237,032
	Total nonspendable	237,032
Fuel Reserve		200,000
Capital Reserve		1,000,000
Emergency Contingency		1,073,547
Adult Education		-
Bonded Capital Projects		-
	Total committed	2,273,547
Technology		273,621
Subsequent Year Budget		800,000
	Total assigned	1,073,621
General Fund		3,508,336
Technology Fund		-
	Total unassigned	3,508,336
AUDITED GENERAL FUND REVENUES & EXPENDITURES as of June 30, 2025:		
Total Revenues:		44,242,423
Total Expenditures:		44,263,155
FY25 deficiency (Use of Fund Balance to cover)		(20,732)